



Institut Mines-Télécom



RÉPUBLIQUE  
FRANÇAISE

Liberté  
Égalité  
Fraternité

*Les Grandes Écoles des grands défis*

# IMT GRADUATE SCHOOLS **INCUBATOR BOOKLET**

IMT ATLANTIQUE

IMT MINES ALBI

IMT MINES ALÈS

IMT NORD EUROPE

INSTITUT MINES-TÉLÉCOM  
BUSINESS SCHOOL

MINES SAINT-ETIENNE

TÉLÉCOM PARIS

TÉLÉCOM SUDPARIS

EURECOM

# **INSTITUT MINES-TÉLÉCOM: FRANCE'S LEADING PUBLIC NETWORK OF ACADEMIC AND DEEPTech INCUBATORS**

Are you looking to take action to meet the technological and societal challenges of the digital, industrial, and ecological transformations? Want to become an entrepreneur and lead responsible innovation? Join Institut Mines-Télécom's incubator network, the first network of public incubators in France. With approximately 100 new projects supported each year, it boasts a 5-year survival rate of over 80%, has raised €1 million, and created 5,000 jobs.

The Institut Mines-Télécom incubator network operates at regional, national, and European levels thanks to the local anchoring of Institut Mines-Télécom's engineering and management graduate schools:

- ▶ Gain access to the scientific, technological and managerial expertise of the 75 teaching and research laboratories run by Institut Mines-Télécom's engineering and management graduate schools;
- ▶ Join an extensive network of experts and business partners in key economic sectors: responsible industry of the future (e.g. low-carbon energy and materials, intelligent production systems, digital twins), digital sovereignty and sobriety (e.g. trusted data and AI, industrial 5G, cybersecurity, service economy), energy and circular economy for society (e.g. industrial ecology, environmental footprint, ecological resilience, responsible transformation of organizations), health and wellness engineering (digital health, care pathways, augmented medicine);

- ▶ Gain access to personalized coaching programs, a seed capital honor loan system, and scale-up acceleration tools;
- ▶ Receive support and enjoy an exceptional social environment on the campuses of Institut Mines-Télécom's engineering and management graduate schools, where you can pursue and succeed in a people-centered environment.

Join the incubators from Institut Mines-Télécom schools by applying for Up to Start by IMT, our national start-up recruitment competition, or through regional calls for projects from our incubators and their partner ecosystems.

# A NATIONAL NETWORK

The Institut Mines-Télécom schools' incubators support dynamic regional development by creating around 100 companies each year. As part of a vast network, the incubators benefit from IMT's nationwide dynamics and enjoy access to additional schemes to those implemented in their regions: Bercy-IMT Innovation Awards, participation in VivaTechnology, Honor loan from Fondation Mines-Télécom, Technology days, etc.

1.



## Hosting and advice

- ▶ Hosting
- ▶ Legal advice
- ▶ Help defining a business model

2.



## Initiation and R&D

- ▶ Fondation Mines-Télécom honor loans
- ▶ R&D Support: setting up collaborative projects and academic expertise
- ▶ Access to the technological and scientific expertise of IMT laboratories

3.



## Testing and prototyping

- ▶ Technology platforms
- ▶ Functional platform: *Living Lab*
- ▶ Big Data & AI Platform: *TeraLab*

4.



## Connections

- ▶ Technology Days: state of the art, access to major players and technology monitoring
- ▶ Learning Expeditions within European innovation ecosystems
- ▶ Support at international fairs: VivaTechnology, Bits & Pretzels...
- ▶ National network of 500 mentors
- ▶ Access to student and alumni networks

5.



## Access to funding

- ▶ Regional and national BA / VC network
- ▶ Bercy-IMT Innovation Awards

# SPECIFIC TECHNOLOGICAL EXPERTISE

The schools' incubators give entrepreneurs privileged access to the schools' labs and R&D platforms. They offer a solution for project leaders that largely exceeds the framework of classic incubation. As a result, Institut Mines-Télécom's start-ups are characterized by a strong technological core and an outstanding 5-year survival rate of over 80%.

# IMT ATLANTIQUE INCUBATOR

BREST / NANTES / RENNES CAMPUSES

## Creation

1998

## Team size

4 people

## Number of places at the incubator

47

## THEMES

- ▶ Cybersecurity
- ▶ Energy and the environment
- ▶ IoT
- ▶ Sea
- ▶ Mobility
- ▶ Digital Technology
- ▶ Health and wellness

## IMT ATLANTIQUE INCUBATOR AT A GLANCE

- ▶ Over 2,000 m<sup>2</sup> of dedicated space located near teaching, scientific and logistical resources at three of the school's campuses: Brest, Nantes, Rennes;
- ▶ Personalized support for start-up projects, from the formalized idea to the initial business growth and development stages with dedicated funding (partner assistance, honor loans);
- ▶ Meeting places and forums for discussion among students, entrepreneurs, companies and researchers, input from experts and coaches throughout the year;
- ▶ **Contact the incubator manager  
or email [incubateur@imt-atlantique.fr](mailto:incubateur@imt-atlantique.fr).**

## KEY FIGURES \*

# OVER 300

projects supported since 1998

# 2,200

jobs created

# OVER 80%

reach the 5-year milestone

# 30

national I-Lab  
competition winners in 20 years

*\*Consolidated figures for the three  
IMT Atlantique incubator sites.*

## SUCCESS STORIES

- ▶ ELWAVE
- ▶ ENENSYS TECHNOLOGIES
- ▶ HOPPEN
- ▶ IMASCAP
- ▶ OSO-AI
- ▶ SHOPOPOP

## CONTACT & INFORMATION

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**incubateur**  
#madeinimtatlantique



**IMT Atlantique**  
Bretagne-Pays de la Loire  
École Mines-Télécom



# IMT MINES ALBI INCUBATOR

## Creation

1997

## Team size

5 people

## Number of places at the incubator

15

## THEMES

- ▶ Powders, health and nutrition
- ▶ Renewable energy, biomass, waste, and eco-industries
- ▶ Materials and processes for aeronautics and space
- ▶ Kinetics of organizations

## IMT MINES ALBI INCUBATOR AT A GLANCE

The IMT Mines Albi incubator is a real springboard for innovative business creation and is fully in line with economic realities. It is located right at the heart of local innovation and Albi's economy, in the Innov'Action building, where the IMT Mines Albi campus and the Innoprod Technopole meet.

The combination of spaces dedicated to innovation and entrepreneurship in the Innov'Action building (Open Lab, creativity, co-working and office spaces) facilitates exchanges that help move projects forward.

- ▶ Incubated projects are developed directly within the school's three research centers and four innovation and research platforms (Gala, Valthera, Mimausa, Iomega), with support from research professors;
- ▶ Services offered: the incubator provides substantial methodological support for project leaders in terms of their economic approach (value proposition, market positioning, defining the business model, drafting the first business plan). Project leaders also receive specific scientific and technological support from research professors, helping them overcome any technological obstacles. Incubated project teams are in contact with the entire economic, industrial and technological network of the school and laboratories.



## KEY FIGURES

**25** years of experience

**61** projects supported

including **4** spin-offs  
representing

**156** jobs in 2019

**100%** reach  
the 3-year milestone

## SUCCESS STORIES

- ▶ AUROCK
- ▶ HOPPER
- ▶ HYCCO
- ▶ ITEROP
- ▶ LEYFA MEASUREMENT

▶ **Admission: the IMT Mines Albi incubator selects projects that could benefit from the research centers' expertise. A selection committee chaired by the Director of Economic Development and Entrepreneurship and Business Creation Partners and Experts of partners and experts in business creation approves project admissions.**

## CONTACT & INFORMATION

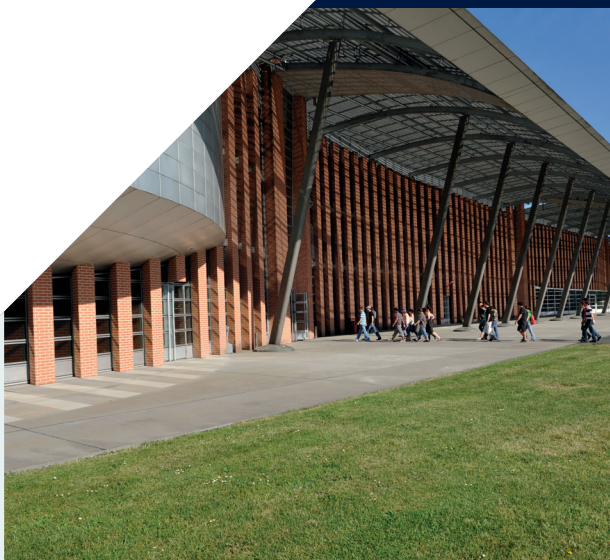
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**IMT Mines Albi-Carmaux**  
École Mines-Télécom



# IMT MINES ALÈS INCUBATOR

## Creation

1984

## Team size

4 people

## Number of places at the incubator

30

## THEMES

- ▶ Materials
- ▶ Mechatronics
- ▶ Environment
- ▶ Industrial Computing
- ▶ Chemistry
- ▶ Risk Management
- ▶ ICT-health

## IMT MINES ALÈS INCUBATOR AT A GLANCE

- ▶ The IMT Mines Alès incubator is located at the Creativity HUB on the school's research campus. It can host projects on-site (two co-working spaces) or in the laboratories.
- ▶ Services offered:
  - ▶ Methodological support on the economic approach from business managers (definition of the business model, value proposition, market positioning, drafting of the first business plan);
  - ▶ Technological support from a research professor advisor. This support is further strengthened by mentoring and skills patronage through the incubator network;
  - ▶ The incubator can cover expenses for certain services/coaching hours to strengthen the project leader's entrepreneurial skills and subsistence allowance (based advancement and incentive criteria).
- ▶ **Two-stage admission: an incubation preparation stage (6 months maximum, followed by an incubation period (2 years maximum) after approval by a selection committee.**

## KEY FIGURES

**40** years  
of experience

**OVER 88%**  
reach the 5-year  
milestone

**OVER 230**  
companies created  
in Occitania

## SUCCESS STORIES

- ▶ BULANE
- ▶ SD TECH
- ▶ KOOVEA
- ▶ SMICES  
SURGICAL
- ▶ MEDTECH
- ▶ TEADS
- ▶ ODAPTOS
- ▶ SCAL'IN

## CONTACT & INFORMATION

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**IMT Mines Alès**  
École Mines-Télécom



# IMT NORD EUROPE INCUBATOR

LILLE, SAINT-OMER AND DOUAI CAMPUSES

## Creation

1998

## Team size

7 people

## Number of places at the incubator

25

## THEMES

- ▶ Energy
- ▶ Sustainable Development
- ▶ Digital Systems

## IMT NORD EUROPE INCUBATOR AT A GLANCE

The IMT Nord Europe incubator benefits from three locations. We have one site in Villeneuve d'Ascq on the University of Lille campus, a second in Saint-Omer and a third in Douai.

Services offered:

- ▶ Support from business managers (or external experts) on all aspects of the project: business model, value proposition, market research, business plan, legal aspects, intellectual property;
- ▶ Meeting with a research professor specialized in the field to assess the technological obstacles and possible solutions;
- ▶ Access to regional innovation funds for pre-creation projects (the only pre-creation fund in France);
- ▶ Access to all training courses and the network of Regional Innovation Parks certified by the Hauts de France region;
- ▶ **Admission/selection procedure:**  
Two-stage admission:
  - ▶ Pre-incubation stage
  - ▶ Incubation period

## KEY FIGURES

120

projects supported

80

companies created

50

of which  
are still in operation

100%

reach  
the 3-year milestone

## SUCCESS STORIES

- ▶ ECOLOG INNOVATION
- ▶ IN TRACKS
- ▶ STRAT&LOGIC
- ▶ UNAIDE
- ▶ UNEOLE

## CONTACT & INFORMATION

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**IMT Nord Europe**  
École Mines-Télécom  
IMT-Université de Lille



# IMT-BS & TÉLÉCOM SUDPARIS INCUBATOR

ÉVRY CAMPUS

## Creation

1999

## Team size

5 people and  
30 coaches

## Number of places at the incubator

20

## THEMES

- ▶ General digital incubator
- ▶ DeepTech
- ▶ Cybersecurity
- ▶ Digital transformation
- ▶ High-impact
- ▶ Health

## INSTITUT MINES-TÉLÉCOM BUSINESS SCHOOL AND TELECOM SUDPARIS INCUBATOR AT A GLANCE

1 incubation space in Évry (Île-de-France region).

- ▶ This incubator is jointly run with ENSIIE;
- ▶ Strategic coaching from a team of experienced entrepreneurship mentors;
- ▶ Organizes the Digital Start-up Trophy ([start-up-numerique.fr](http://start-up-numerique.fr)) which selects around 20 new start-ups each year: the digital hopefuls;
- ▶ Networking with engineering students, managers and school laboratories;
- ▶ **Selection of 15 new start-ups over the course of each year.**

## KEY FIGURES

**270** start-ups  
supported since 1999

**3,500** jobs

**OVER 15**  
new start-ups each year

## SUCCESS STORIES

- ▶ BEEKAST
- ▶ CEDEXIS
- ▶ HOMELoop
- ▶ LEMON WAY
- ▶ MORFO
- ▶ RECOMMERCE
- ▶ REACHFIVE
- ▶ SLIMPAY

## CONTACT & INFORMATION

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# MINES SAINT-ÉTIENNE INCUBATOR

SAINT-ÉTIENNE CAMPUS

## Creation

2015

## Team size

1.5 people

## Number of places at the incubator

6

## THEMES

- ▶ Materials and structural sciences
- ▶ Industrial and natural process sciences
- ▶ Health engineering and medical devices
- ▶ Simulation and digital twins
- ▶ Digital Lean and Supply Chain
- ▶ The environment, sustainable development, and CSR
- ▶ Ecological and energy transition

## THE MINES SAINT-ÉTIENNE INCUBATORS AT A GLANCE

Our TEAM@Mines Saint-Étienne incubation structure for technological maturation in the Auvergne Rhone-Alpes region is based in the historic Mines Saint-Étienne building and at the Health Campus.

- ▶ TEAM@Mines Saint-Étienne welcomes pre-creation project leaders, young start-ups, and companies of all sizes. These project leaders can be students or research professors. Our partners can also propose projects;
- ▶ Services offered: TEAM@Mines Saint-Étienne offers a customized program aimed at maturing any innovation project or creating a new business involving a strong technological component. There are a wide range of objectives, from the development of prototypes to the validation of new features and testing and co-creation phases. TEAM@Mines Saint-Étienne offers a range of services that are perfectly aligned with the regional ecosystem and the network of partners;
- ▶ Each project hosted at TEAM@Mines Saint-Étienne is discussed with expert researchers identified to help carry out the program. All the institution's resources are made available and the program is covered by a contract. An expert/facilitator pair ensures the optimal conditions for the implementation of the program.



## KEY FIGURES

9 years of experience

OVER 80%

reach the 5-year milestone

12 projects supported

## SUCCESS STORIES

- ▶ IMOPE BY URBS
- ▶ PREDISURGE
- ▶ WALLACE TECHNOLOGIES

- ▶ **Admissions: a selection committee selects projects following an assessment of the coherence of the technological need. They are generally jointly supported by a partner structure specialized in financial support or innovative business creation.**

## CONTACT & INFORMATION

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<https://www.mines-stetienne.fr/entreprise/incubation-technologique-team/>



# MINES SAINT-ÉTIENNE INCUBATOR

AIX-MARSEILLE-PROVENCE CAMPUS

## Creation

2004

## Team size

1 person

## Number of places at the incubator

12

## THEMES

- ▶ Microelectronics and Bioelectronics
- ▶ Computer science, IoT, and Mobility
- ▶ Networks and Telecommunications
- ▶ Virtual and Augmented Reality
- ▶ Industry of the Future

## MINES SAINT-ÉTIENNE INCUBATORS AT A GLANCE

Our TEAM@Mines Saint-Étienne incubation structure for technological maturation in the Provence Alpes Cote d'Azur region is located on our Aix- Marseille-Provence campus in Gardanne.

- ▶ TEAM@Mines Saint-Étienne welcomes pre-creation project leaders, young start-ups as well as companies of all sizes. These project leaders can be students or research professors. Our partners can also propose projects.
- ▶ Services offered:
  - ▶ TEAM@Mines Saint-Étienne offers a customized program aimed at maturing any innovation project or creating a new business involving a strong technological component in connection with its research departments and/or technological platforms;
  - ▶ There are a wide range of objectives, from the development of prototypes to the validation of new features and testing and co-creation phases;
  - ▶ TEAM@Mines Saint-Étienne offers a range of services that are perfectly aligned with the regional ecosystem and the network of partners.
- ▶ Each project hosted at TEAM@Mines Saint-Étienne is discussed with expert researchers chosen to help carry out the program. All the institution's resources are made available and the program is covered by a contract. An expert and a leader jointly ensure optimal conditions for the implementation of the program.

## KEY FIGURES

**20** years  
of experience

**OVER 85%**

reach the 5-year  
milestone

**OVER 60**

mature companies

## SUCCESS STORIES

- ▶ CROCUS TECHNOLOGIES
- ▶ ENCAPSULIX
- ▶ LIGN.O
- ▶ SELERYS
- ▶ SO-BUZZ
- ▶ TERRADONNA

- ▶ **Admissions: a selection committee selects projects following an assessment of the coherence of the technological need. They are generally jointly supported by a partner structure specialized in financial support or innovative business creation.**

## CONTACT & INFORMATION

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<https://www.mines-stetienne.fr/entreprise/incubation-technologique-team/>



MINES  
Saint-Étienne



Institut Mines-Télécom



# TÉLÉCOM PARIS INCUBATOR

PARIS CAMPUS

## Creation

1999

## Team size

8 people

## Number of places at the incubator

40

## THEMES

- ▶ Data & AI
- ▶ Blockchain
- ▶ High-impact
- ▶ Cybersecurity
- ▶ IoT / Robotics

## THE TÉLÉCOM PARIS INCUBATOR AT A GLANCE

Located in inner Paris, the Télécom Paris incubator helps entrepreneurs transform technological concepts into companies with high potential.

- ▶ Recognized ICT expertise.
- ▶ The Télécom Paris incubator welcomes and supports disruptive projects focussing on digital technologies and practices: big data, machine learning, business intelligence, IoT, virtual reality, robotics, blockchain, industry of the future, etc.
- ▶ Each start-up benefits from:
  - ▶ A dedicated business manager;
  - ▶ Business experts: experienced entrepreneurs or professionals, all familiar with the industry;
  - ▶ Research professors from Télécom Paris laboratories or other Télécom Paris schools;
  - ▶ Engineering or Advanced Master's students;
  - ▶ Mentors from among Télécom Paris alumni;
  - ▶ Major account partners of Télécom Paris, Institut Mines-Télécom and Fondation Mines-Télécom;
  - ▶ Innovation financing stakeholders.

## KEY FIGURES

**50** start-ups per year

**€1,200** million  
raised since 2015

**80%** reach the  
5-year milestone

**OVER 500**  
companies created to date

**190** patents filed

## SUCCESS STORIES

- ▶ ENERGY SQUARE
- ▶ EXOTEC
- ▶ QARNOT COMPUTING
- ▶ SECURE IC

## CONTACT & INFORMATION

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# TECHFORWARD INCUBATOR

THE SOPHIA ANTIPOLIS BUSINESS CLUSTER – EURECOM,  
EDHEC BUSINESS SCHOOL AND INSTITUT MINES-TÉLÉCOM

## Creation

2023

## Team size

7 people

## Number of places at the incubator

30

## THEMES

- ▶ People Power: education, employment, finance, insurance, etc.
- ▶ Healthy living: well-being, health, silver economy, etc.
- ▶ Climate change: climate, energy, agriculture, mobility, circular economy, etc.
- ▶ Digital Transformation: big data, artificial intelligence, Industry 4.0, connectivity, cybersecurity, etc.

## THE TECHFORWARD INCUBATOR AT A GLANCE

TechForward is the result of collaboration between EDHEC, EURECOM, and Institut Mines-Télécom, with the aim of supporting technological projects that create high value for society.

Our goal is to meet current and future challenges by tapping into the potential of technological solutions. We give entrepreneurs who join TechForward privileged access to the best partners, facilities, and cross-disciplinary resources in both business and technology, creating a unique ecosystem to boost the development of their technological project.

What we offer:

- ▶ A dedicated program manager: receive customized support throughout your incubation year;
- ▶ A network of over 300 business experts: we provide you with a network of specialists in key areas such as sales, legal affairs, marketing, product development, etc.;
- ▶ A mentoring program: participate in a six-month mentoring program and benefit from additional advice, networking and strategic support for your start-up;

- ▶ Networking with financial stakeholders: we put you in contact with a range of financial stakeholders, including our business angels and venture capital partner funds;
- ▶ Global performance support: we guide you through the development of responsible in-house practices and help you increase the economic, social, and environmental impact of your start-up;
- ▶ A tight-knit community of entrepreneurs: join a dynamic community of entrepreneurs that you can rely on and collaborate with.

## KEY FIGURES

OVER 300

experts

OVER 60

resource hours per month

12 start-ups supported  
each year

- ▶ **Admission:** admission to TechForward is based on a call for applications. Two sessions are offered each year. The first starts in January and the second in July. Selection is based on a review of the application followed by a pitch in front of a board of professionals.

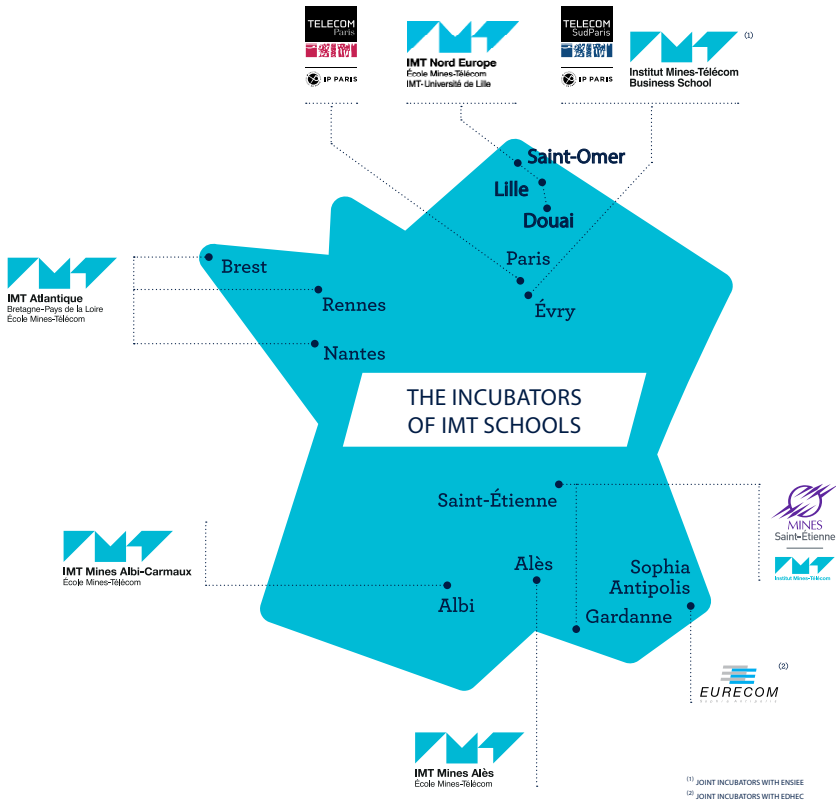
## CONTACT & INFORMATION

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# IMT'S NETWORK OF INCUBATORS



<sup>(1)</sup> JOINT INCUBATORS WITH ENSIEE  
<sup>(2)</sup> JOINT INCUBATORS WITH EDHEC



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