INSTITUT MINES TELECOM’S
NETWORK OF 11 INCUBATORS

IMT ATLANTIQUE
IMT MINES ALBI
IMT MINES ALÈS
IMT NORD EUROPE
INSTITUT MINES-TÉLÉCOM BUSINESS SCHOOL
MINES SAINT-ÉTIENNE
TÉLÉCOM PARIS
TÉLÉCOM SUDPARIS
You want to act to meet the technological and societal challenges of digital, industrial and ecological transformations. You want to become entrepreneurs and leaders in responsible innovation. Join Institut Mines-Télécom’s network of 11 incubators, the leading network of public incubators in France, with 80 new projects supported per year, a survival rate of 90% after five years, €100M raised and 5,000 jobs created.

Take advantage of its strengths:

- National dimension and strong roots in the regions;
- Soft and hard skills of the 75 teaching and research laboratories of Institut Mines Telecom’s engineering and management graduate schools;
- Broad spectrum of expertise and a network of corporate partners in key economic sectors: industry of the future (e.g. low-carbon energy and materials, intelligent production systems), digital society (e.g. data and AI, industrial 5G, cybersecurity, service economy), circular economy (e.g. industrial ecology, sustainable production and consumption), e-health and sustainable cities;
- Personalized coaching programs for scale-up and honor loan system from the early stage;
- Exceptional support and human environment, at the heart of Institut Mines Telecom’s engineering and management school campuses, to live and succeed in a human adventure.”

Françoise Prêteux,
vice-president for research & economic development
vice-president general manager
A NATIONAL NETWORK

With strong ties to their territories, the incubators of the IMT graduate schools contribute to regional dynamism, with more than 80 businesses created every year. Together forming a vast network, the schools’ incubators benefit from the dynamism of IMT’s nationwide actions, and have access to additional measures to those implemented in their region: IMT-Bercy Innovation Prize participation in VivaTech and CES Las Vegas, honor loans from the Fondation Mines - Télécom, Technology Days, etc.

1. Hosting and advice
   - Hosting
   - Legal advice
   - Help defining a Business Model

2. R&D and initiation
   - Honor loans from the Fondation Mines-Télécom
   - R&D support: setting up collaborative projects and academic expertise

3. Trials and prototyping
   - Technology platforms
   - Functional platforms: Living Labs
   - Data and AI platform: TeraLab
The schools’ incubators provide entrepreneurs with privileged access to each school’s labs and R&D platforms. They provide a solution for project leaders that goes far beyond the framework of traditional incubation. As a result, IMT’s start-up are characterized by a strong technological core and an outstanding 5-year survival rate of 90%.
IMT ATLANTIQUE INCUBATOR
BREST CAMPUS

Created
1998

Team members
1 manager

Places in the incubator
10

IMT ATLANTIQUE INCUBATOR
IN BRIEF

- Over 2,000 m² of dedicated space located across the 3 school sites, close to the pedagogical, scientific and logistics facilities of the campuses: Brest, Nantes and Rennes.
- Bespoke assistance for protectors in start-up mode, from the formalized idea to the initial phases of activity growth/development, with dedicated funding (assistance from partners, honor loans).
- These meeting and discussion spaces for students, entrepreneurs, businesses and researchers are coordinated by experts and coaches throughout the year.

Admissions: get in touch with the relevant site manager or incubateur@imt-atlantique.fr.
KEY FIGURES *

+300 projects managed since 1998

+2,000 high skills jobs created

+80% surviving rate at 5 years

29 national I-Lab competition prize winners in 20 years

27M€ of equity raised in 2020

*Consolidated figures for the 3 IMT Atlantique incubators

SUCCESS STORIES

› CLS
› IMASCAP
› MVG
› PLEDG
› SUPERMOOD

CONTACT & INFOS

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IMT ATLANTIQUE INCUBATOR
NANTES CAMPUS

Created
2012

Team members
1 manager

Places in the incubator
25

THEMES
- Health and wellbeing
- Building and construction
- Energy and environment
- Digital

IMT ATLANTIQUE INCUBATOR
IN BRIEF

- Over 2,000 m² of dedicated space located across the 3 school sites, close to the pedagogical, scientific and logistics facilities of the campuses: Brest, Nantes and Rennes.

- Bespoke assistance for protects in start-up mode, from the formalized idea to the initial phases of activity growth/development, with dedicated funding (assistance from partners, honor loans).

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*Consolidated figures for the 3 IMT Atlantique incubators

SUCCESS STORIES

› AI4R
› EASYBROADCAST
› MOBIDYS
› SHOPOPOP
› STERBLUE

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IMT ATLANTIQUE INCUBATOR
RENNES CAMPUS

Created
2001

Team members
1 manager

Places in the incubator
15

IMT ATLANTIQUE INCUBATOR
IN BRIEF

› Over 2,000 m² of dedicated space located across the 3 school sites, close to the pedagogical, scientific and logistics facilities of the campuses: Brest, Nantes and Rennes.

› Bespoke assistance for protects in start-up mode, from the formalized idea to the initial phases of activity growth/development, with dedicated funding (assistance from partners, honor loans).

› These meeting and discussion spaces for students, entrepreneurs, businesses and researchers are coordinated by experts and coaches throughout the year.

› Admissions: get in touch with the relevant site manager or incubateur@imt-atlantique.fr
SUCCESS STORIES

› BLACKNUT
› COGNIX SYSTEMS
› DOLMENTECH
› ENENSYS
› INNES
› SECURE IC
› TELECOM SANTÉ PAR HOPPEN

KEY FIGURES *

+300 projects managed since 1998
+2,000 high skills jobs created
+80% surviving rate at 5 years
29 national I-Lab competition prize winners in 20 years
27M€ of equity raised in 2020

*Consolidated figures for the 3 IMT Atlantique incubators

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IMT MINES ALBI INCUBATOR

IN BRIEF
The IMT Mines Albi incubator is a genuine springboard for innovative start-up and is fully consistent with the economic reality. It is located in the Innov’Action building at the heart of Albi’s innovation marketplace and economy, at the point where the IMT Mines Albi campus meets the Innoprod techno-cluster. Together, the spaces dedicated to innovation and entrepreneurship in the Innov’Action building (Open Lab, creative space, co-working and offices) facilitate exchanges that contribute to the projects.

- Our incubated firms develop their project directly within the school’s 3 research centers or on the 4 innovation and research platforms (Gala, Valthera, Mimausa, Iomega), in contact with the faculty members that support them.
- Services proposed: the incubator provides project leaders with genuine methodological support on their economic approach (value proposition, market positioning, business model definition, drafting the initial business plan). There is also the benefit of special guidance on scientific and technological aspects, from a faculty member who supports the project leader and helps them overcome all the technological barriers. The incubated firm will be able to liaise with the entire economic, industrial and technological network of the school and laboratories.

IMT MINES ALBI INCUBATOR

Created
1997

Team members
5 personnel

Places in the incubator
10

THEMES
- Powders, health and nutrition
- Renewable energy, biomass, waste and eco-activities
- Materials and processes for aeronautics and space
- Organizational kinetics
KEY FIGURES

20 years of experience
52 projects supported
including 4 spin-offs representing
150 jobs in 2019
100% survival rate at 3 years

SUCCESS STORIES

- AUROCK
- HYCCO
- ITEROP
- LEYFA MEASUREMENT

Admission: projects may be selected by the IMT Mines Albi incubator if they can usefully benefit from the skills of the research centers. A selection committee chaired by the director of Research, Innovation and Economic Relations, and composed of former incubator members, partners and business start-up experts, validates project admission.

CONTACT & INFOS

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IMT MINES ALÈS INCUBATOR

IN BRIEF

- The IMT Mines Alès incubator is located in the Creativity HUB, on the School’s Research Campus. It can welcome project leaders in its premises or in the laboratories.
- Services proposed:
  - Methodological support on the economic approach from the business managers (business model definition, value proposition, market positioning, drafting the initial business plan).
  - Technological support from a reference faculty member. This support is reinforced by mobilizing the incubator network via mentoring or skills-based sponsorship.
  - Payment of certain expenses for service provision/coaching, training courses to strengthen the project leader’s entrepreneurial dimension, and subsistence grants (based on progress and motivation criteria).
- Two-stage admission: an incubation preparation phase (6 months maximum), then, subject to acceptance by the review board, an incubation period (2 years maximum).

Created
1984

Team members
4 personnel

Places in the incubator
30

THEMES
- Materials
- Mechatronics
- Environment
- Industrial Information Technology
- Chemistry
- Risk Management
- ICT-Health
KEY FIGURES

+35 years of experience

88% survival rate at 5 years

+220 businesses created in Occitania

SUCCESS STORIES

- BULANE
- IONBIRD
- KOOVEA
- MEDTECH
- SMICES SURGICAL
- TEADS

CONTACT & INFOS

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## IMT NORD EUROPE INCUBATOR
### DOUAI CAMPUS

**Created**  
2003

**Team members**  
1 director, 1 business manager, 1 secretary

**Places in the incubator**  
15 to 20

### THEMES
- Energy
- Sustainable development
- Digital Systems

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**THE IMT NORD EUROPE INCUBATOR IN BRIEF**

- Location and host building: 764 boulevard Lahure, Douai.
- 600 m² of office space and meeting rooms.
- Key services proposed: support from the team, participation in trade shows and competitions, networking, free web hosting.
- **Selection/admission procedure**: selection committee including a presentation of 15 minutes, given by the project leader, followed by 15 minutes of questions and answers.
KEY FIGURES

115 projects supported
79 businesses created
of which 49 are still active
100% survival rate at 3 years

SUCCESS STORIES

› ECOLOG INNOVATION
› UNAIDE
› UNEOLE

CONTACT & INFOS

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INSTITUT MINES-TÉLÉCOM BUSINESS SCHOOL AND TÉLÉCOM SUDPARIS INCUBATOR
EVRY CAMPUS

Created
1999

Team members
5 personnel and 30 coaches

Places in the incubator
20

THEMES

- General-purpose incubator for digital themes

INSTITUT MINES-TÉLÉCOM BUSINESS SCHOOL AND TÉLÉCOM SUDPARIS INCUBATOR
IN BRIEF

This incubator is also attached to ENSIIE, Engineering school

- 1 incubation space in Paris Region
- Strategic coaching from serial entrepreneurs.
- Pre-seed fund Télécom Booster
- Access to the network of the schools: 4,000 engineer and manager students/400 searchers.
- +15 new start-up/year
KEY FIGURES

230 start-up created since 1999
+3,000 jobs
+15 new start-up each year

SUCCESS STORIES

› BEEKAST
› CEDEXIS
› HOMELOOP
› LEMON WAY
› REACHFIVE
› RECOMMERCE
› SLIMPAY

CONTACT & INFOS

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THE MINES SAINT-ÉTIENNE INCUBATORS
SAINT-ÉTIENNE CAMPUS

Created
2016

Team members
1,5 personnel

Places in the incubator
6

THEMES

 Environment, Sustainable development, Ecological and energy transition, CSR
 Healthcare engineering, Medical devices, Simulation and Digital Twins in health
 Industrial and natural processes
 Industrial engineering, Digital Lean and Supply Chain
 Materials, Structures and Mechanics

THE MINES SAINT-ÉTIENNE INCUBATORS
IN BRIEF

Our TEAM@Mines Saint-Étienne incubation organization, dedicated to technological maturation in Auvergne Rhone-Alpes, is located in the historic Mines Saint-Étienne building as well as on the innovation health campus in Saint-Étienne. TEAM@Mines Saint-Étienne hosts pre-creation project leaders, young start-ups but also companies of all sizes. These carriers can be students, faculty members or heads of projects proposed by our partners.

TEAM@Mines Saint-Étienne offers a tailor-made program, dedicated to the maturation of any innovation or business project with a prominent technological component. The objectives are various from the development of prototypes to the validation of new functions or to allow phases of testing or co-creation.

The offer of TEAM@Mines Saint-Étienne is in perfect relation with that of the territorial ecosystem and the network of partners.

Each project hosted at TEAM@Mines Saint-Étienne involves an exchange with the expert researchers identified to help the program’s execution. All of the establishment’s resources are accessible and the program is covered by a contract. An expert/facilitator pair ensures optimal conditions for implementing the program.
KEY FIGURES

5 years of experience

95% survival rate at 5 years

10 projects supported

SUCCESS STORIES

- OPTI’WAVES
- PREDISURGE
- URBS

Admissions: projects are accepted after an evaluation by the selection committee, which examines, as a priority, the coherence of the technological needs. Projects are usually co-supported by a partner specialized in financial guidance or innovative business creation.

CONTACT & INFOS

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THE MINES SAINT-ÉTIENNE INCUBATORS
GEORGES CHARPAK PROVENCE CAMPUS

THE MINES SAINT-ÉTIENNE INCUBATORS IN BRIEF

Our TEAM@Mines Saint-Étienne incubation organization, dedicated to technological maturation in Provence Alpes Côte-d’Azur is located on the Georges Charpak Provence Campus in Gardanne.

TEAM@Mines Saint-Étienne hots pre-creation project leaders, young start-ups but also companies of all sizes. These carriers can be students, faculty members or heads of projects proposed by our partners.

TEAM@Mines Saint-Étienne offers a tailor-made program, dedicated to the maturation of any innovation or business project with a prominent technological component. The objectives are various from the development of prototypes to the validation of new functions or to allow phases of testing or co-creation.

The offer of TEAM@Mines Saint-Étienne is in perfect relation with that of the territorial ecosystem and the network of partners.

Each project hosted at TEAM@Mines Saint-Étienne involves an exchange with the expert researchers identified to help the program’s execution. All of the establishment’s resources are accessible and the program is covered by a contract. An expert/facilitator pair ensures optimal conditions for implementing the program.
KEY FIGURES

15 years of experience
85% survival rate at 5 years
50 businesses matured

SUCCESS STORIES

- NAWA TECHNOLOGIES
- SO-BUZZ
- SMARTR (TED ORTHOPEDICS)
- TERRADONNA
- XRAPID GROUP

Admissions: projects are accepted after an evaluation by the selection committee, which examines, as a priority, the coherence of the technological needs. Projects are usually co-supported by a partner specialized in financial guidance or innovative business creation.

CONTACT & INFOS

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THE TÉLÉCOM PARIS INCUBATOR
PARIS CAMPUS

Created
1999

Team members
6 personnel

Places in the incubator
35

THEMES
- Big Data
- Artificial Intelligence
- Virtual Reality
- Blockchain

THE TÉLÉCOM PARIS INCUBATOR
IN BRIEF
Situated in the heart of Paris, the Télécom Paris incubator and its start-up accelerator help entrepreneurs convert technological concepts into high-potential businesses.

- Recognized expertise in ICT.
- Télécom Paris incubator host and support disruptive projects in digital technologies and applications: Big Data, Machine Learning, Economic intelligence, IoT, Virtual Reality, Robotics, Blockchain, Industry of the Future, etc.

- Each supported start-up will be provided with:
  - A dedicated business manager.
  - Business experts: entrepreneurs or experienced professionals, all familiar with the sector.
  - Faculty members from the Télécom Paris laboratories or other Télécom Paris schools.
  - Engineering or Specialized Master’s students.
  - Mentors who are alumni of the Télécom Paris schools.
  - Key accounts that are partners of Télécom Paris, or Institut Mines Télécom and/or its Foundation.
  - Key innovation-funding stakeholders.
- Télécom Paris incubator: 30 start-up / spin-offs under 3 years old (18-month incubation period).
- SME Builder: 8 start-up in development, products of the Télécom Paris incubator.
KEY FIGURES

35 start-up supported

110 million euros raised in 2020 (start-up under 5 years old)

86% survival rate at 5 years

500 businesses created since the beginning

20 start-up by Télécom Paris incubator won the VivaTech 2020 challenges

190 patents filed

SUCCESS STORIES

- ENERGY SQUARE
- EXOTEC
- QARNOT COMPUTING
- SECURE IC

CONTACT & INFOS

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THE TÉLÉCOM PARIS INCUBATOR AT EURECOM

THEME

Field: digital (innovations in application or technology).

Our role: support digital project leaders from the idea to the initial phases of commercial development – this is the special distinction of our Côte d'Azur incubator. To achieve this, the incubator presents entrepreneurs with a choice of 2 development pathways, each including regular coaching, workshops and activities tailored to their development stage and the skills they need to utilize:

- 6 months’ pre-incubation to challenge an idea, establish a clear product and define the initial market.
- 18 months’ incubation to finalize an initial product, connect with the market and validate it.

The team: the incubator is led by a team of 3 and backed by the expertise and network of "InExtenso Innovation Growth" to support the project leaders on strategy matters for all the project components: product, sales/marketing, HR, funding.
KEY FIGURES

40% are less than 3 years old

60% are in the pre-creation stage

SUCCESS STORIES

- IZICAP
- RIVIERAWAVES
- TEACH ON MARS

Admission: a committee meets every 3 months to examine requests to enter projects for incubation or pre-incubation. Contact us to arrange an appointment for presentation of the project.

CONTACT & INFOS

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IMT’S INCUBATORS NETWORK

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