At the head of the leading network of incubators in French higher education, IMT is one of the key drivers of national economic development through entrepreneurship. With a group of 170 start-up and some 100 new companies each year, IMT’s network of incubators has created several thousand jobs since its launch. It relies on a unique support system for entrepreneurs, from the idea to the market, with a 5-year success rate of 84%. This «disruptive innovation reactor» combines 5 winning components: a strong regional presence, with 11 incubation sites throughout France; the backing of A+ research from IMT schools; a broad multidisciplinary approach covering all the transformations of the 21st century; a specific alchemy between hard skills and soft skills; personalized and local coaching provided by the incubator managers, in what remains an exceptional human adventure above all else.

Patrick Duvaut,
Head of Innovation, IMT
A NATIONAL NETWORK

With strong ties to their territories, the incubators of the IMTgraduate schools contribute to regional dynamism, with more than 70 businesses created every year. Together forming a vast network, the schools’ incubators benefit from the dynamism of IMT’s nationwide actions, and have access to additional measures to those implemented in their region: IMT-Bercy Innovation Prize participation in VivaTech and CES Las Vegas, honor loans from the Fondation Mines - Télécom, Technology Days, etc.

1. Hosting and advice
   - Hosting
   - Legal advice
   - Help defining a Business Model

2. R&D and initiation
   - Honor loans from the Fondation Mines-Télécom
   - R&D support: setting up collaborative projects and academic expertise

3. Trials and prototyping
   - Technology platforms
   - Functional platforms: Living Labs
   - Data and AI platform: TeraLab
The schools’ incubators provide entrepreneurs with privileged access to each school’s labs and R&D platforms. They provide a solution for project leaders that goes far beyond the framework of traditional incubation. As a result, IMT’s start-up are characterized by a strong technological core and an outstanding 5-year survival rate of 84%.

Access to financing

- VC access via an innovation 4.0 marketplace
- IMT-Bercy Innovation Prize

Networking

- Technology Days: state of the art, access to major players, technology monitoring
- Industrial prototyping in response to an innovation competition: Poc & Go scheme from the PIA (Investments for the Future Program)
- Support at international trade shows: CES Las Vegas and VivaTech
THE IMT ATLANTIQUE INCUBATORS IN BRIEF

- Over 2,000 m² of dedicated space located across the 3 school sites, close to the pedagogical, scientific and logistics facilities of the campuses: Brest, Nantes and Rennes.
- Bespoke assistance for protects in start-up mode, from the formalized idea to the initial phases of activity growth/development, with dedicated funding (assistance from partners, honor loans).
- These meeting and discussion spaces for students, entrepreneurs, businesses and researchers are coordinated by experts and coaches throughout the year.
- **Admissions:** get in touch with the relevant site manager and/or submit a request online.
KEY FIGURES *

42 projects incubated,
on 2,000 m² dedicated
to creation and innovation across the
Brest, Nantes, Rennes campuses

+200 businesses created

1,800 net jobs
in the west of France

28 winners
of the French national I-Lab contest

*consolidated figures for the 3
IMT Atlantique incubators

SUCCESS STORIES

› MV GROUP
› TURBOCONCEPT
› CLS
› IMASCAP
› FITNEXT

CONTACT & INFOS

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## IMT ATLANTIQUE INCUBATOR
### NANTES CAMPUS

<table>
<thead>
<tr>
<th>Created</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Team members</td>
<td>1 Manager</td>
</tr>
<tr>
<td>Places in the incubator</td>
<td>25</td>
</tr>
</tbody>
</table>

### THEMES
- Health and wellbeing
- Building and construction
- Energy and environment
- Digital

## THE IMT ATLANTIQUE INCUBATORS IN BRIEF
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*consolidated figures for the 3
IMT Atlantique incubators

SUCCESS STORIES
- AI4R
- SHOPOPOP
- EASYBROADCAST
- MOBIDYS
- STERBLUE

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THE IMT ATLANTIQUE INCUBATORS
IN BRIEF

- Over 2,000 m² of dedicated space located across the 3 school sites, close to the pedagogical, scientific and logistics facilities of the campuses: Brest, Nantes and Rennes.
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SUCCESS STORIES
- ENENSYS
- COGNIX SYSTEMS
- INNES
- DOLMENTECH
- SECURE IC
- TELECOM SANTÉ PAR HOPPEN
- BLACKNUT

KEY FIGURES *
- 42 projects incubated,
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- @IMTAincubateur
THE IMT LILLE DOUAI INCUBATOR
DOUAI CAMPUS

Created
2003

Team members
1 Director, 2 business managers,
1 secretary

Places in the incubator
20 to 25

THEMEs
- Energy
- Sustainable development

THE IMT LILLE DOUAI INCUBATOR
IN BRIEF

- Location and host building: 764 boulevard Lahure, Douai.
- 600 m² of office space and meeting rooms.
- Key services proposed: support from the team, participation in trade shows and competitions, networking, free web hosting.
- Selection/admission procedure: selection committee including a presentation of 15 minutes, given by the project leader, followed by 15 minutes of questions and answers.
KEY FIGURES
115 projects supported
61 businesses created
of which 48 are still active
100% survival rate at 5 years

SUCCESS STORIES
- UNEOLE
- ECOLOG INNOVATION
- UNAIDE

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IMT MINES ALBI INCUBATOR

IN BRIEF
The IMT Mines Albi Incubator is a genuine springboard for innovative start-up and is fully consistent with the economic reality. It is located in the Innov’Action building at the heart of Albi’s innovation marketplace and economy, at the point where the IMT Mines Albi campus meets the Innoprod techno-cluster. Together, the spaces dedicated to innovation and entrepreneurship in the Innov’Action building (Open Lab, creative space, co-working and offices) facilitate exchanges that contribute to the projects.

» Our incubated firms develop their project directly within the school’s 3 research centers or on the 4 innovation and research platforms (Gala, Valthera, Mimausa, Iomega), in contact with the faculty members that support them.

» Services proposed: the incubator provides project leaders with genuine methodological support on their economic approach (value proposition, market positioning, business model definition, drafting the initial business plan). There is also the benefit of special guidance on scientific and technological aspects, from a faculty member who supports the project leader and helps them overcome all the technological barriers. The incubated firm will be able to liaise with the entire economic, industrial and technological network of the school and laboratories.

CREATED
1997

TEAM MEMBERS
5 personnel

PLACES IN THE INCUBATOR
10

THEMES
» Powders, health and nutrition
» Renewable energy, biomass, waste and eco-activities
» Materials and processes for aeronautics and space
» Organizational kinetics
KEY FIGURES

20 years of experience
more than +40 projects supported
including 4 spin-offs representing
95 jobs in 2019
100% survival rate at 3 years

SUCCESS STORIES
▷ AUROCK
▷ LEYFA MEASUREMENT
▷ ITEROP
▷ MARIANKA
▷ HYCCO

Admission: projects may be selected by the IMT Mines Albi Incubator if they can usefully benefit from the skills of the research centers. A selection committee chaired by the Director of Research, Innovation and Economic Relations, and composed of former incubator members, partners and business start-up experts, validates project admission.

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The IMT Mines Alès Incubator is located in Innov’Alès, on the school’s research campus. It can host project leaders on its own premises (2 coworking spaces) or in the laboratories.

Services proposed:
- Methodological support on the economic approach from the business managers (business model definition, value proposition, market positioning, drafting the initial business plan).
- Technological support from a reference faculty member. This support is reinforced by mobilizing the incubator network via mentoring or skills-based sponsorship.
- Payment of certain expenses for service provision/coaching, training courses to strengthen the project leader’s entrepreneurial dimension, and subsistence grants (based on progress and motivation criteria).

Two-stage admission: an incubation preparation phase (6 months maximum), then, subject to acceptance by the review board, an incubation period (2 years maximum).
KEY FIGURES

35 years of experience

88% survival rate at 5 years

more than +210 businesses created in Occitania

SUCCESS STORIES

› TEADS
› MEDTECH
› BULANE

CONTACT & INFOS

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INSTITUT MINES-TÉLÉCOM BUSINESS SCHOOL AND TÉLÉCOM SUDPARIS INCUBATOR
EVRY CAMPUS, GENTILLY SITE

Created
1999

Team members
3 personnel and 30 coaches

Places in the incubator
20

THEMES
- General-purpose incubator for digital themes

THE INSTITUT MINES-TÉLÉCOM BUSINESS SCHOOL AND TÉLÉCOM SUDPARIS INCUBATOR
IN BRIEF
2 incubation spaces: at Evry and Gentilly.
- Strategic coaching by a team of mentors who are seasoned entrepreneurs.
- Investment seed fund for the incubator, via the Télécom Booster (100-400K euros).
- International acceleration program (workshop in San Francisco, access to 10 incubators in Europe).
- 15 new start-up selected each year on an as-and-when basis.
KEY FIGURES

180 businesses created
+1 700 jobs
more than +15 new start-up each year

SUCCESS STORIES

› RECOMMERCE
› CEDEXIS
› SLIMPAY

CONTACT & INFOS

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THE MINES SAINT-ÉTIENNE INCUBATORS IN BRIEF

The incubator is Mines Saint-Étienne’s technological maturing organization, located on the health innovation campus in Saint-Étienne.

- TEAM@Mines Saint-Étienne hosts leaders of projects at the pre-creation stage, plus young start-up and businesses of all sizes. These leaders may be students, faculty members or heads of projects proposed by our partners.

- Services proposed: TEAM@Mines Saint-Étienne offers a tailor-made program, dedicated to maturing any project featuring innovation or the creation of new business with a prominent technological component. Objective: establish a prototype, validate a new function, test a new application or co-create. The offer from TEAM@Mines Saint-Étienne ties in perfectly with that of the regional ecosystem and the network of partners.

- Every project hosted at TEAM@Mines Saint-Étienne involves an exchange with the designated expert researchers who will help execute the program. All the establishment’s resources are accessible and the program is covered by a contract. A team of coordinators ensures optimal conditions for implementing the program. In this way, work is also carried out on the concepts of the business model, value proposition, market positioning, partner relationships and strategy.

MINES SAINT-ÉTIENNE INCUBATOR

Created
2015

Team members
3 personnel

Places in the incubator
6

THEMES
- Sciences of materials and structures
- Sciences of industrial and natural processes
- Healthcare engineering
- Medical devices
- Industrial engineering
- Applied mathematics
- Environment
- Information Technology
- Economics and management
KEY FIGURES

3 years of experience

100% survival rate at 5 years

8 projects supported

SUCCESS STORIES

- PREDISURGE
- OPTIWAVES
- IMOPE

Admissions: projects are accepted following an evaluation by the selection committee, which examines, as a priority, the coherency of the technological need. Projects are usually co-supported by a partner structure specialized in financial guidance or innovative business creation.

CONTACT & INFOS

contact_team@emse.fr

https://www.mines-stetienne.fr/en/
THE MINES SAINT-ÉTIENNE INCUBATORS
GEORGES CHARPAK PROVENCE CAMPUS

Created
2004

Team members
3 personnel

Places in the incubator
16

THEMES
- IOT
- Medical electronics
- Microelectronics
- Mobility

THE MINES SAINT-ÉTIENNE INCUBATORS IN BRIEF
The Gardanne site incubator is Mines Saint-Étienne’s technological maturing
organization, located on the Georges Charpack Provence campus.

- TEAM@Mines Saint-Étienne hosts leaders of projects at the pre-creation stage,
  plus young start-up and businesses of all sizes. These leaders may be students,
  faculty members or heads of projects proposed by our partners.

- Services proposed:
  - TEAM@Mines Saint-Étienne proposes a tailored program, dedicated to
    maturing any project featuring innovation or the creation of new activity
    with a prominent technological component.
  - Objective: establish a prototype, validate a new function, test a new application
    or co-create.
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    regional ecosystem and the network of partners.

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  contract. A team of coordinators ensures optimal conditions for implementing the
  program. In this way, work is also carried out on the concepts of the business
  model, value proposition, market positioning, partner relationships and strategy.
KEY FIGURES

13 years of experience

85% survival rate at 5 years

more than 40 businesses matured

SUCCESS STORIES

- TERRADONNA
- ENCAPSULIX
- SO-BUZZ
- FENOTEK
- SWAP

Admissions: projects are accepted following an evaluation by the selection committee, which examines, as a priority, the coherence of the technological need. Projects are usually co-supported by a partner structure specialized in financial guidance or innovative business creation.

CONTACT & INFOS

contact_team@emse.fr

https://www.mines-stetienne.fr/en/
THE TÉLÉCOM PARIS INCUBATOR

IN BRIEF

Situated in the heart of Paris, the Télécom Paris Novation Center Incubator and its start-up accelerator «SME Builder» help entrepreneurs convert technological concepts into high-potential businesses.

- Recognized expertise in ICT.
- Télécom Paris Novation Center/SME Builder host and support disruptive projects in digital technologies and applications: Big Data, Machine Learning, Economic intelligence, IoT, Virtual Reality, Robotics, Blockchain, Industry of the Future, etc.
- Each supported start-up will be provided with:
  - A dedicated business manager.
  - Business experts: entrepreneurs or experienced professionals, all familiar with the sector.
  - Faculty members from the Télécom Paris laboratories or other Télécom Paris schools.
  - Engineering or Specialized Master’s students.
  - Mentors who are alumni of the Télécom Paris schools.
  - Key accounts that are partners of Télécom Paris, or Institut Mines Télécom and/or its Foundation.
  - Key innovation-funding stakeholders.
- Télécom Paris Novation Center: 40 start-up / spin-offs under 3 years old (18-month incubation period).
- SME Builder: 8 start-up in development, products of the ParisTech Entrepreneurs incubator.
KEY FIGURES

48 start-up supported

35 million euros raised in 2017 (start-up under 5 years old)

86% survival rate at 5 years

402 businesses created since the beginning

30 start-up by Télécom Paris Novation Center won the VivaTech 2018 challenges

170 patents filed

SUCCESS STORIES

- SECURE IC
- PRETTY SIMPLE
- LINXO
- QARNOT COMPUTING

CONTACT & INFOS

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THE TÉLÉCOM PARIS INCUBATOR AT EURECOM
EURECOM CAMPUS (SOPHIA ANTIPOLIS)

Created
2006

Team members
3 personnel

Places in the incubator
10 to 15

THE TÉLÉCOM PARIS INCUBATOR AT EURECOM
IN BRIEF
The incubator is located near the Sophia Tech campus, at the heart of the innovation ecosystem in the region.

› Field: digital (innovations in application or technology). Our role: support digital project leaders from the idea to the initial phases of commercial development – this is the special distinction of our Côte d’Azur incubator. To achieve this, the incubator presents entrepreneurs with a choice of 2 development pathways, each including regular coaching, workshops and activities tailored to their development stage and the skills they need to utilize:

› 6 months’ pre-incubation to challenge an idea, establish a clear product and define the initial market.

› 18 months’ incubation to finalize an initial product, connect with the market and validate it.

› The team: the incubator is led by a team of 3 and backed by the expertise and network of «InExtenso Innovation Growth» to support the project leaders on strategy matters for all the project components: product, sales/marketing, HR, funding.
KEY FIGURES

40% are less than 3 years old

60% are in the pre-creation stage

SUCCESS STORIES

› TEACH ON MARS
› IZICAP
› RIVIERAWAVES

› Admission: a committee meets every 3 months to examine requests to enter projects for incubation or pre-incubation. Contact us to arrange an appointment for presentation of the project.

CONTACT & INFOS

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